

## **PEOPLES BANK**

PUBLIC DISCLOSURES (RESIDENTIAL MORTGAGE UNDERWRITING PRACTICES) As at June 30, 2024

## **Disclosure Policy**

This document represents the Office of the Superintendent of Financial Institutions ("OSFI") B-20 Residential Mortgage Underwriting Practices and Procedures Guideline disclosures for Peoples Bank of Canada ("PBC"). These disclosures are made to allow market participants greater transparency, clarity and public confidence in PBC's residential mortgage underwriting operations.

These disclosures are published under the Regulatory Disclosures section of PBC's website and shall be made on a quarterly basis.

This report is subject to internal review but has not been audited by PBC's external auditors.

## **Specific Disclosure relating to Mortgages**

For residential mortgages, a combination of lending policy criteria, lending guidelines, and underwriting are utilized in the credit application approval process. The primary factors considered are affordability, credit and employment history, nature of income, quality of the collateral, and Loan-to-Value ("LTV") of the residential property. For purposes of these disclosures, a "residential mortgage" means any loan to an individual that is secured by residential property (one to four-unit dwellings). PBC does not presently offer home equity lines of credit. The LTV Ratio is an evaluation of the amount of collateral value that can be used to support the loan.

An analysis of the amount and percentage of the total residential mortgage loans that are insured versus uninsured, grouped by geographic concentration, are set out in the table below.

For purposes of this section, the term "insured" means those residential mortgages which are insured by CMHC against borrower default (*depicts actual numbers*).

_				As at Jur	ne 30 2024
Type/Province	Uninsured		Insured		
	Remaining	Uninsured	Remaining	Insured	
	Principal	%	Principal	%	Total
British Columbia	70,927,047	22.11%	5,807,723	11.71%	76,734,770
Alberta	13,636,240	4.25%	19,174,892	38.67%	32,811,132
Ontario	236,180,402	73.64%	20,749,381	41.84%	256,929,784
Quebec	0	0.00%	98,014	0.20%	98,014
Manitoba	0	0.00%	1,603,686	3.23%	1,603,686
Saskatchewan	0	0.00%	1,235,793	2.49%	1,235,793
Newfoundland and Labrado	0	0.00%	623,345	1.26%	623,345
Nova Scotia	0	0.00%	296,155	0.60%	296,155
New Brunswick	0	0.00%	0	0.00%	0
Total	320,743,690	100.00%	49,588,987	100.00%	370,332,677

The following table provides the percentage of residential mortgages categorized by amortization period.

	As at June 30 2024			
Amortization	Remaining			
	Principal	%		
Interest only	0	0.00%		
Under 20 years	8,892,648	2.40%		
20 to <25 years	7,575,959	2.05%		
25 to <30 years	52,215,658	14.10%		
30 to <35 years	301,648,413	81.45%		
35 years and greater	0	0.00%		
Total	370,332,677	100.00%		

The table below shows the average LTV Ratio for total newly originated uninsured residential mortgages at the end of Q2, grouped by geographic location.

		Q2 2024
LTV Ratio	Principal	Average
	Amount	LVR %
British Columbia	0	0.00%
Ontario	0	0.00%
Alberta	0	0.00%
Total	0	

In the event of an economic downturn, the potential impact on the company's residential mortgages is deemed to be low as the uninsured portfolio is conservatively underwritten, limited to select markets and has an average LTV of 66.91%. The residential mortgage portfolio is well secured and operating well below the maximum LTV limit of 80%.